



---

### **Job Description:**

- Business to Business sales position.
- Creating a customer base including all types of businesses such as manufacturing, telecommunications, financial planners and many others
- Establish new business through cold calling, trade shows, referrals, mailings and telephones.
- Develop working relationships with clients to assist them with gift giving.
- Keep customers up dated on new products and services.
- Handle problems in a timely and professional manner

### **Qualifications:**

- Previous business to business sales
- A minimum of 12 months selling
- Self starter
- Understand the need for attaining goals
- A reliable car
- A class D driver's license
- Honesty
- Problem solver

### **Salary and benefits:**

This is a straight commission sales position with a very lucrative commission and bonus program.

Flexible hours, you don't need to relocate

A company with continuing growth

As Sweet Promotions grows so will those who help us get there

Many of our clients have been with us from the beginning and stay because we are the only company they have found offering quality gourmet candy and other great gift ideas plus allow them to customize the gift with items they supply at no additional cost.

Today's economic conditions have been beneficial to our company, many businesses and professionals are doing more to remind their customers, vendors and employees how important they are. Prospective clients are impressed when a company shows there appreciation for the opportunity to do business with them.

We are the "warm fuzzy feeling" that *your* clients will want to share with their clients, vendors, employees and potential clients.

If you are interested in this position please email your resume to [hr@sweetpromotionsmn.com](mailto:hr@sweetpromotionsmn.com).

[www.sweetpromotionsmn.com](http://www.sweetpromotionsmn.com)

218 Atlantic Avenue West

PO Box 111

Grove City, MN 56243